



How to Become a Power Agent in Real Estate: A Top Industry Trainer Explains How to Double Your Income in 12 Months

By Darryl Davis

McGraw-Hill Education - Europe. Hardback. Book Condition: new. BRAND NEW, How to Become a Power Agent in Real Estate: A Top Industry Trainer Explains How to Double Your Income in 12 Months, Darryl Davis, In just twelve months you can double your income and make your career in real estate more productive, more satisfying and more rewarding in every way. With the lessons you learn in "How to Become a Power Agent in Real Estate" you will increase your listings, watch your sales figures soar, and double your income - and you won't be working harder, just smarter. Based on author Darryl Davis' successful 'Power' Program, this battle-tested, agent-proven guide supplies all of the commanding sales techniques and practical management tips you need to become a top producing agent. The 'Power' Program has already helped thousands of new and experienced real estate agents and brokers close more sales and significantly increase their incomes. You'll learn twenty potent time-management techniques for working with clients and getting the most out of every day. You'll also discover six key concepts of prospecting, how to conduct a successful listing presentation, and the ten commandments of objection handling. Savvy insiders' tips show you how to...



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